

**COMPLETE
FIXTURING
SOLUTIONS**

FROM COAST TO COAST



**INTERNATIONAL
FIXTURE
INSTALLATIONS**

INTERNATIONALFIXTURE.COM





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INTRO

COMPLETE FIXTURING SOLUTIONS

International Fixture Installations Inc. (IFI) provides full-service custom fixture installations for the retail and corporate sectors. With a proven track record dating back to 1996, IFI's national team of experienced project managers and trades deliver complete in-house interior design, construction and installation services.

The company prides itself on understanding the needs and requirements of every project, and executing as the "installation arm" of their client. This caring and empathetic business model has helped nurture numerous successful client/supplier relationships now entering the third decade.

PARTNERS IN PERFORMANCE

IFI is affiliated with Arsenal Constructors Inc., providers of complete turnkey interior and general contracting solutions for the retail and commercial office sectors.

For more information on Arsenal Constructors Inc. please visit their website at:

www.arsenalconstructors.com



Accredited with the **Toronto Construction Association** and **Contractor Check**





CREATING REAL AND INCREMENTAL VALUE

IFI has a proven track record and demonstrated success in creating real and incremental value for its clients. Using strategic management processes, leveraged buying power and industry best practices, we search for and maximize opportunities to streamline the construction process while improving service and increasing value.

EXCELLING AT PROJECT MANAGEMENT

Customized project solutions are developed and implemented in consideration of client requirements. All projects are treated as unique. Management industry standards and best practices are always the foundation of our business. We believe our sustained success is due to our commitment to recognize individuality and to further develop all of our relationships on that basis.

Each client is unique. We are continually striving to provide a wide range of services that can be customized to meet each client's needs.

A COMMITMENT TO SERVICE EXCELLENCE

A dedicated team of experienced professionals, of all disciplines, ensures that our commitment to service excellence is consistently met.

DELIVERING VALUE

We create and deliver value. Our entrepreneurial-based management style means no excessive overhead or bureaucracy, and our fee structure compliments the value that we provide. Our team of professionals are dedicated to providing competitively priced services.

We welcome the opportunity to discuss with you in detail the services that we provide and the value that we believe we can deliver to you and to your project.

THE TEAM

IFI's national management and construction teams live and breathe fixture installations. From project managers, site supervisors and estimators to carpenters and other on-site trades, IFI team members are employed in-house, enabling a deeper level of care and consideration for the importance of every project.

JOSEPH A. ZAMPARO

Mr. Zamparo began his career in the construction industry while still in his early teens, working within the family contracting company established by his father, Joe Zamparo Sr. Upon graduation from York University with a mathematics degree specializing in commerce, he established International Fixture Installations in 1996 as a millwork installation company working with leading businesses in the retail sector. Over the ensuing years, Joseph has assembled the most talented personnel in the industry, establishing IFI as a very highly regarded contracting firm specializing in interior finishes.

Mr. Zamparo continues to celebrate the time-honoured, traditional values required to guarantee a quality installation, including an acute awareness for meeting the needs and expectations of clients, in order to ensure continued success.

STEVEN LANTEIGNE

Mr. Lanteigne has achieved many accomplishments over a 30-year career in the construction industry, the last 24 of which having been in a management position. The majority of his experience has been in the commercial and institutional sectors of the industry. Steven prides himself on building long-lasting relationships with clients while assisting them in the achievement of their construction related goals. Mr. Lanteigne's extensive experience has allowed him to offer valuable alternatives when dealing with the individual challenges that present themselves during the design and construction phases of a project.

Mr. Lanteigne first establishes a dialogue, then approaches every project, regardless of size or scope, with a recognition and appreciation unique to each client's timelines, financial constraints, and quality challenges.



THE TEAM

EUGENE BORTOLUZZI, B.COM, MBA

Mr. Bortoluzzi has enjoyed a 30-year career in finance, management, administration and new business start-ups. Most recently, he has served as CEO and CFO of Pivotal Therapeutics Inc., a CNSX and OTCQX listed company. Prior to this, Eugene was Director of Finance and Sales Support, with Manulife Investments. Preceding his role at Manulife Investments, Mr. Bortoluzzi was Chief Financial Officer and Secretary of SynX Pharma Inc., a TSX listed research and development biotechnology company.

Mr. Bortoluzzi has extensive experience in both Canadian and American public company regulatory affairs, business development, financial and operational control, public exchange filings and auditing. He has also been an integral member in the creation and financing of five public companies over the past 15 years.

BUSINESS MODEL

IFI's business model is highly individualized to meet customer requirements. The company customizes its services to match each client's internal processes, completes all the necessary project documentation and ensures adherence to building code requirements while completing the work on schedule and on budget.



SERVICES

IFI's full-service fixturing solutions means clients enjoy one trusted source throughout the project lifecycle.

PROCESS

THE IFI PROCESS IS ORGANIZED IN 4 AREAS:

- Design
- Project Management And Site Supervision
- Manufacturing
- Site Installation

DESIGN

IFI begins by developing a complete design strategy integrated within their client's brand. They can work from architectural designs to develop plans and elevations, as well as shop drawings for fabrication. The company's experienced design team works collaboratively to design environments that are both value engineered and aesthetically pleasing.

- Consulting on solutions
- Work from architectural design to create plans and elevations for approvals as well as shop drawings for fabrication
- Provide scope of work for fabrication, delivery and site management co-ordination
- Responsive to customized solutions and problem solving on-site
- Architectural Millwork, Casework and Custom Fixturing
- Full interior management
- Value engineering
- Construction drawings

PROJECT MANAGEMENT

IFI manages site coordination, site meetings, supervision of trades and sub-trades, maintaining timelines and schedules, health and safety, and ongoing cost management reviews. If a business needs to stay open while renovating, IFI organizes the project to satisfy operational and safety requirements.

- Prototyping / Mockups
- Coordination of permits
- Quotes from various trades
- Approvals of material and drawings
- Schedule management
- Fabrication & site production
- Site coordination between project manager, people on site, purchaser and client
- Communication
- Accounting and project management cost control
- Post installation analysis
- Meeting minutes
- Archiving of construction documents

MANUFACTURING

Using lean manufacturing techniques, IFI manufactures products cost-effectively in a vast array of materials including wood, metal (aluminum, galvanized steel, stainless steel), glass, acrylic, plastic and phenolic resins, vinyl and solid surface materials such as marble and granite.

- Wood
- Metal, aluminum, galvanized steel, stainless steel
- Glass
- Acrylic
- Plastic and phenolic resins
- Vinyl application
- Solid surface material: Stone, granite, marble

SITE INSTALLATION

Backed by 20 years of industry expertise, IFI's site supervisors, in-house carpenters and construction trades provide lasting peace of mind with dependable fixture installation, millwork installation, merchandisers and more.

- Site supervision
- Fixture installation
- Millwork installation
- Merchandisers
- Construction trades

PROJECT PORTFOLIO & GALLERY

IFI's project managers and trades have delivered lasting satisfaction on a wide range of projects.

Below you will find a partial listing of projects in various sectors:

DESIGN, MANUFACTURING & INSTALLATIONS

COMMERCIAL / RETAIL

- Real Canadian Super Store
Weston/401 Toronto, ON
150,000 sf
- Real Canadian Super Store
Milton, ON
140,000 sf
- Real Canadian Super Store
Georgetown, ON
130,000 sf
- Real Canadian Super Store
Steeles/Dufferin Toronto, ON
100,000 sf
- Real Canadian Super Store
Mississauga, ON
113,000 sf
- Real Canadian Super Store
Brockville, ON
113,000 sf
- Real Canadian Super Store
Newmarket, ON
113,000 sf
- Loblaws
Bayview Village Toronto, ON
90,000 sf
- Zehrs
Midland, ON
80,000 sf
- No Frills
Black Creek/Eglinton
Toronto, ON
60,000 sf
- Crate & Barrel
Toronto, ON
52,000 sf
- Target Corporation
12 Locations across Canada
90,000 - 120,000 sf
- Adidas
Tsawwassen, BC
6,000 sf
- Reebok
Tsawwassen, BC
5,000 sf
- Olsen
Vancouver, BC
1,200 sf
- Louis Vuitton
Vancouver, BC
1,800 sf

INSTITUTIONAL

- CNE - Allstream Centre
Toronto, ON
640,000 sf
- Appleby College
Milton, ON
145,000 sf
- Nouvelle Ecole De London
London, ON
70,000 sf

TENANT IMPROVEMENT

- Loblaws Headquarters
Mississauga, ON
325,000 sf
- Fortino's Headquarters
Hamilton, ON
20,000 sf
- Rogers Centre - VIP Lounge
Toronto, ON
24,000 sf
- Rogers Centre - Skyboxes
Toronto, ON
4,800 sf
- Windsor Casino - Artist Café
Windsor, ON
15,000 sf
- Windsor Casino - Nero's Steak
Windsor, ON
5,500 sf
- Windsor Casino - Cosmo Bar
Windsor, ON
3,000 sf
- Windsor Casino - View Bar
Windsor, ON
2,500 sf
- GAP
Toronto, ON
25,000 sf
- Goodlife Fitness
Various
18,000 sf
- Georgian Mall - Champs
Barrie, ON
9,000 sf

CUSTOM RETAIL

ADIDAS



CUSTOM RETAIL

REEBOK



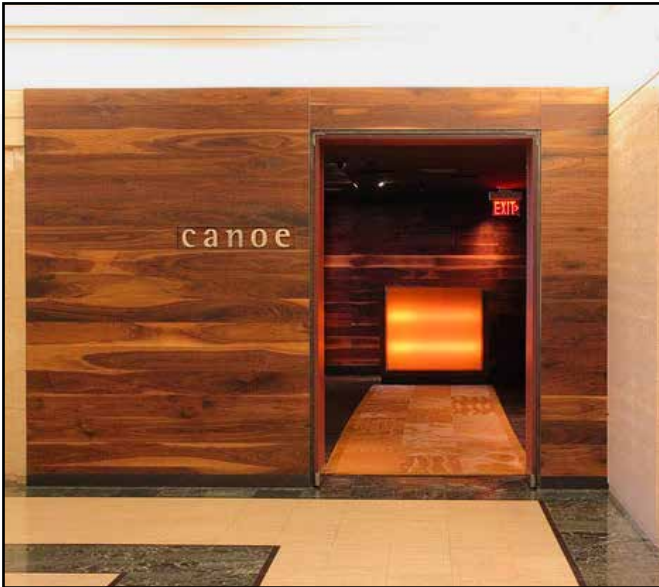
CUSTOM RETAIL

STARBUCKS



CUSTOM RETAIL

CANOE RESTAURANT



CUSTOM RETAIL

HAGGAR CANADA



CUSTOM RETAIL

OLSEN INTERNATIONAL AG



CUSTOM RETAIL

ALLSTREAM



CUSTOM RETAIL

TARGET



CUSTOM RETAIL

CRATE & BARREL



CUSTOM RETAIL

HOLLISTER CO.



CUSTOM RETAIL

LOUIS VUITTON



CUSTOM RETAIL

MICHAEL KORS



GROCERY CUSTOM RETAIL

NO FRILLS



GROCERY CUSTOM RETAIL

ZEHRS



GROCERY CUSTOM RETAIL

FRESH CO.



GROCERY CUSTOM RETAIL

CARA FOODS



GROCERY CUSTOM RETAIL

REAL CANADIAN SUPER STORE



GROCERY CUSTOM RETAIL

REIT - LOBLAWS PROPERTY LIMITED



CONNECT

WITH US

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